

Product Director – Technology and Analytics, VANTAGE

Control Risks is a specialist risk consultancy that helps to create secure, compliant and resilient organisations in an age of ever-changing risk. Working across disciplines, technologies and geographies, everything we do is based on our belief that taking risks is essential to our clients' success.

We provide our clients with the insight to focus resources and ensure they are prepared to resolve the issues and crises that occur in any ambitious global organisation.

We go beyond problem-solving and give our clients the insight and intelligence they need to realise opportunities and grow. From the boardroom to the remotest location, we have developed an unparalleled ability to bring order to chaos and reassurance to anxiety.

Our people	Working with our clients our people are given direct responsibility, career development and the opportunity to work collaboratively on fascinating projects in a rewarding and inclusive global environment.
Location	London
Engagement	Full-time
Department	VANTAGE
Manager	Partner, VANTAGE
Job purpose	VANTAGE is a fast-growing business combining a global team of due diligence experts with cutting-edge technology and data. We are looking for an enterprising, talented product director with a blend of experience across product management and compliance solutions to drive innovation and oversee our product strategy in this dynamic business. The Product Director is responsible for defining product strategy and roadmaps for the suite of VANTAGE technology and data products, including screening, beneficial ownership, analytics, and customer-facing applications.
Tasks and responsibilities	<p>Product Strategy</p> <ul style="list-style-type: none"> ▶ Develop and manage the product strategy and roadmap for Control Risks' VANTAGE product suite, combining our leading human intelligence and research capabilities with technology and data. ▶ Working with our data science and analytics teams, define and develop methods of risk quantification and incorporate these across the product suite. ▶ Conduct market research and competitor analysis to inform roadmaps, pricing and packaging. ▶ Actively solicit and coordinate feedback from clients, internal stakeholders, and the market, refining and informing product roadmaps. ▶ Develop product messaging for sales collateral and marketing initiatives, collaborating with Group and Regional Marketing and Sales teams.

- ▶ Provide sales support to key opportunities.

Delivery and Go-to-Market

- ▶ Lead a cross-functional product team and engage with key stakeholders in product development and data science teams to deliver the VANTAGE roadmap and product strategy.
- ▶ Help shape the VANTAGE business strategy, including our expansion into multiple delivery channels - direct, partners and integrations.
- ▶ Provide leadership to product managers fulfilling the product owner role to prioritise requirements and manage scope.
- ▶ Work with Client and Business Operations teams to define product KPIs and metrics, and ensure the online channel supports operational delivery and client management processes.
- ▶ Spearhead development of internal applications to improve efficiency and scalability of the VANTAGE business.

Product Innovation

- ▶ Drive innovation through use of technology and data, enhancing current and enabling new propositions.
- ▶ Actively identify market opportunities for new products and services leveraging our human due diligence expertise and technology / data.
- ▶ Build investment cases for new product propositions, in conjunction with the VANTAGE Management Team.

Knowledge and experience

Essential

- ▶ Significant, recent and relevant product management experience, ideally within a product-led compliance business delivering complex, data-driven or technology-enabled products.
- ▶ Demonstrable experience across the full product lifecycle, from definition / inception, through development, launch, and through-life management.
- ▶ Proven ability to work and communicate cross-functionally; collaborate & influence as part of a team both internally and externally with partners.
- ▶ Strong analytical, problem solving, and quantitative skills with data-driven approach to decision-making.

Qualifications and specialist skills

- ▶ Bachelors or Masters' degree or equivalent experience.

Competencies

- ▶ Exceptional communication skills and strong analytical skills.
- ▶ Passion for quality and producing results.
- ▶ Constantly seeks innovative ways to improve the services we offer our clients.
- ▶ Reviews and looks for efficiencies in ways of working.
- ▶ Able to manage complexity and ambiguity.
- ▶ Builds strong relationships internally and externally.

▶ Takes initiative and prioritises workload to use time effectively.

Behaviours

All employees are expected to display behaviours reflective of our company values: Integrity and Ethics, Collaboration and Teamwork, Commitment to People and Professionalism and Excellence.

How to apply

If your qualifications, experience and aspirations match our requirements, email a covering letter and CV, stating your current salary to:
europcareers@controlrisks.com
