

## Senior Consultant, Crisis and Security Consulting

Control Risks is a specialist risk consultancy that helps to create secure, compliant and resilient organizations in an age of ever-changing risk. Working across disciplines, technologies and geographies, everything we do is based on our belief that taking risks is essential to our clients' success.

We provide our clients with the insight to focus resources and ensure they are prepared to resolve the issues and crises that occur in any ambitious global organization.

We go beyond problem-solving and give our clients the insight and intelligence they need to realize opportunities and grow. From the boardroom to the remotest location, we have developed an unparalleled ability to bring order to chaos and reassurance to anxiety.

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### Our people

Working with our clients, our people are given direct responsibility, career development and the opportunity to work collaboratively on fascinating projects in a rewarding and inclusive global environment.

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### Job title

Senior Consultant

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### Location

Mexico City

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### Engagement

Full time

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### Department

Crisis and Security Consulting

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### Manager

Partner, Crisis and Security Consulting (based in Mexico City)

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### Job purpose

We seek a highly motivated, detail oriented, business-minded professional with creativity, initiative, teamwork and project management skills to help drive our crisis and security consulting practice inclusive of security solutions, crisis management, business continuity, enterprise risk management, supply chain risk management, emergency response and a broad range of various impact reduction consultancy engagements.

The role of Senior Consultant is that of a fee-earning consultant who will be expected to market, sell and deliver end-to-end security and crisis management consulting engagements.

## Tasks and responsibilities

Work with team members on security risk consulting and crisis management engagements of diverse scope and complexity, consistent with industry best practice and drawing on personal experiences. Specific tasks to be carried out with guidance from senior team members include:

- ▶ Support corporate/global security program reviews
- ▶ Write security assessments and reports for security consulting projects
- ▶ Keep current on industry trends and practices
- ▶ Conduct research on current and potential clients' industries, firm backgrounds, levels of risk exposure, organizational structures and missions
- ▶ Provide team members with unique perspectives on how to improve services, efficiency and client delivery
- ▶ Assess, design, implement and improve end-to-end programs and capabilities across all previously stated focus areas
- ▶ Develop, design and deliver scenario-based exercises for client training and testing
- ▶ Independently identify prospects and lead business development activities including (but not limited to) conducting client meetings, scoping and writing proposals
- ▶ Provide end-to-end project management for client engagements, including serving as a client's primary contact and managing a delivery team
- ▶ Write thought leadership/white papers on topics relevant to our clients' operating environments and risk profiles
- ▶ Collaborate across Control Risks to help us better solve complicated client problems

## Knowledge and experience

### Essential

- ▶ Able to collaborate effectively within a team and having the ability to work independently and self-regulate
- ▶ Excellent client relationship skills with a successful track record of sales and engagement delivery in a high-performing management environment
- ▶ Ownership and accountability to drive success both within the team and across the organization
- ▶ Able to multi-task and balance competing requirements, including client-facing, business development-related and internal matters
- ▶ A minimum of 8-10 years of work experience, including significant experience in security consulting, crisis management and business continuity and at least some experience in enterprise risk management, supply chain risk management and/or emergency response
- ▶ Ability to travel 30-60% of the time and on short notice

### Preferred

- ▶ Work experience in security or a related professional field (military, law enforcement, intelligence, etc.)
- ▶ Experience in and knowledge of corporate security policies and procedures, crime prevention, investigations, public safety training and life safety programs
- ▶ PSP and CPP certification

Qualifications  
and specialist  
skills

- ▶ Minimum of a master's degree (or equivalent) or a bachelor's degree and 5 years of relevant work experience
- ▶ Fluency in English and Spanish (both written and spoken)
- ▶ Portuguese preferred, not essential
- ▶ Exceptional communication skills (written and interpersonal)
- ▶ Creative and analytical problem-solving skills
- ▶ Able to multitask and balance competing requirements
- ▶ Solid client relationship skills
- ▶ Experience using the Microsoft Office suite (including Word, PowerPoint and Excel)

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Behaviors

All employees are expected to display behaviors reflective of our company values: Integrity and Ethics, Collaboration and Teamwork, Commitment to People and Professionalism and Excellence.

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How to apply

If your qualifications, experience and aspirations match our requirements, please email a cover letter and CV to:

[americas.recruitment@controlrisks.com](mailto:americas.recruitment@controlrisks.com)

The file name of your resume must include your name. Please specify the vacancy you are applying for including the location in the subject of the email.

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